

Message Text

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PAGE 01 MOSCOW 08192 131329Z

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E.O. 11652: N/A

TAGS: ETRD, 38\$, EEW, UR, US

SUBJECT: TRADE OPPORTUNITY -EQUIPMENT FOR ORE FLOTATION PLANTS

USDOC FOR BEWT/TDAD/PLANAGAN

1. DAVYDOV OF MINISTRY OF NON-FERROUS METALLURGY ADVISED COMMATT JUNE 12 THAT MINISTRY WAS INTERESTED IN ESTABLISHING CONTACTS WITH U.S. PRODUCER OF EQUIPMENT FOR ORE FLOTATION PLANTS. HE SPECIFICALLY MENTIONED COMPANY "MAXWELL", WHICH COMMERCIAL OFFICE UNABLE LOCATE IN AVAILABLE REFERENCE BOOKS, AND DENVER EQUIPMENT DIVISON OF JOY MANUFACTURING AS COMPANIES WITH WHICH MINISTRY WOULD LIKE TO ESTABLISH CONTACTS.

2. AS OUTLINED BY DAVYDOV, ARRANGEMENT WHICH MINISTRY HAS IN MIND COULD BE EXTREMELY ATTRACTIVE TO A U.S. COMPANY. AT OUTSET, APPROPRIATE FTO (METALLURGIMPORT) WOULD PURCHASE COMPLETE EQUIPMENT FOR SEVERAL ORE FLOTATION PLANTS. U.S. COMPANY INVOLVED WOULD, AT SAME TIME, SUPPLY (PRESUMABLY THROUGHT FTO LENSINTORG) TECHNOLOGY AND NECESSARY ASSISTANCE FOR ESTABLISHMENT OF FACILITIES IN USSR FOR PRODUCTION OF THIS TYPE OF EQUIPMENT. DURING SUBSEQUENT PERIOD, SOVIETS WOULD CONTINUE TO BUY COMPONENTS AND INDIVIDUAL PIECES OF EQUIPMENT FROM U.S. COMPANY, ALTHOUGH SOVIET SHARE OF TOTAL EQUIPMENT REQUIREMENT WOULD GRADUALLY INCREASE AS DOMESTIC PRODUCTION CAPABILITIES GREW.

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3. ACTON REQUESTED: CAN USDOC/BEWT/TDAD CONTACT

DENVER EQUIPMENT AND MAXWELL, ASSUMING LATTER CAN BE LOCATED ON BASIS INFORMATION SUPPLIED BY DAVYDOV, AND DETERMINE WHETHER THESE FIRMS WOULD BE INTERESTED IN OPENING TECHNICAL DISCUSSIONS WITH MINISTRY ON PROJECT OUTOINED ABOVE. IF FIRMS INTERESTED, SUGGEST THAT THEY CONTACT COMMERCIAL OFFICE. FOR TIME BEING, WE DO NOT BELIEVE THAT THIS INQUIRY SHOULD BE PUT THROUGH TOPS PROGRAM IN VIEW FACT THAT MINISTRY HAS APPARENTLY ALREADY IDENTIFIED U.S. FIRMS IN WHICH IT IS INTERESTED.

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Message Attributes

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